



VITA Update

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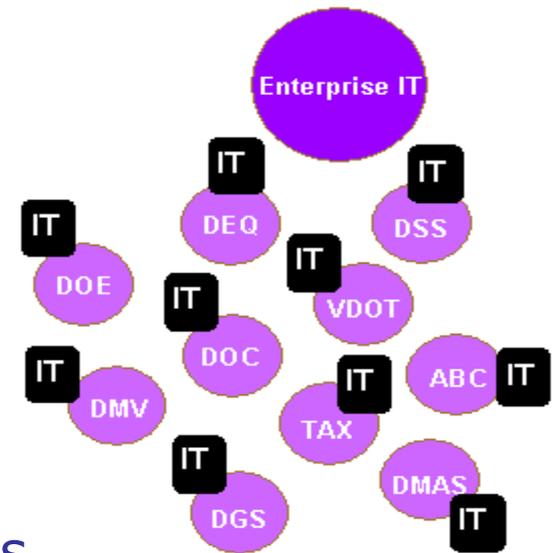
Chief Information Officer of the Commonwealth

**Senate Finance General Government /
Technology Subcommittee**

February 7, 2012

State of Technology, Pre-Consolidation

- 90+ independent, autonomous IT shops
 - Duplicative systems
 - Few metrics on performance & spending
 - Inability to leverage buying power or manage investments
- Aging, decades-old infrastructure
 - Inadequate security
 - Limited disaster planning
 - Obstacles to sharing data across agencies
- Millions \$ in failed IT projects
 - No enterprise project management oversight
- Unsustainable





Mandate for Change

- Executive & Legislative Branch leaders called for
 - ***Business-like approach to managing IT services across the enterprise of state government***
- Concept of "Shared Services" (cloud computing)
 - Statewide IT *infrastructure* for government entities
- Centralized oversight of IT projects, security, procurement, standards, policy and procedures
- Step 1: Virginia Information Technologies Agency
 - 2003, 2009 & 2010
- Step 2: IT Program with Northrop Grumman
 - 2005, 2010
- Step 3: Enterprise Applications



VITA's Mission

Provide a more business-like approach to the management of IT services across the enterprise of state government

VITA is a service organization

"We Enable the Business of Government."



VITA – Statutory Span of Control

- Infrastructure services
- Project oversight
- Information security
- Supply chain management
- Standards & best practices
- Enterprise applications
- Wireless E-9.1.1, VGIN, VI, contingent labor

CoVA IT Infrastructure

Computers

52,155 PCs

3,592 Servers

Disk storage

1.4 petabytes

Mainframes (2)

4,850 MIPS

2.24 terabytes

E-mail

58,886 mailboxes



Locations:

>1,000



Communications

~55,000 desk phones

~3,600 handhelds (PDAs)

~11,000+ cell phones

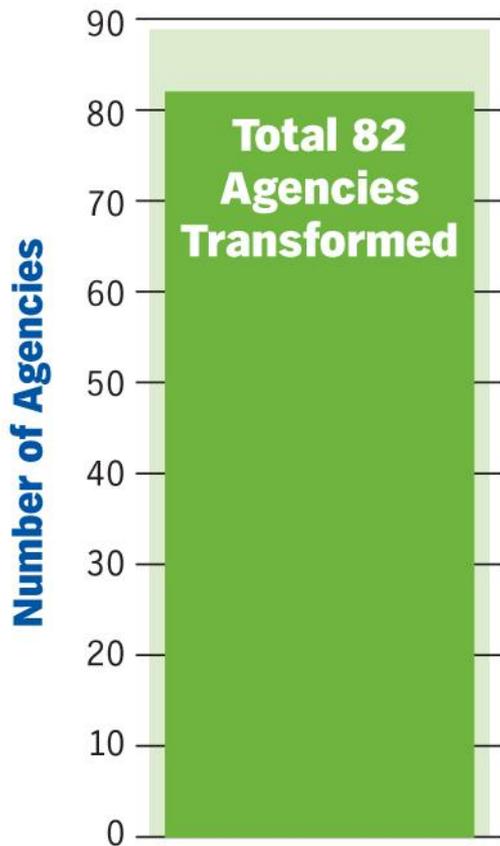
Printers

5,674 network printers

22,000+ desktop printers

Source: IT Asset Inventory, Dec.2011

Current State of IT Management



- Transformation
 - Critical mass achieved
 - Standard, reliable and secure
- Remaining agencies:
 - DOC, VDEM, DFS, DMAS, VDOT, VSP, VEC
- VITA organization
 - Stable financials
 - Improved processes and metrics
 - Favorable APA Audit

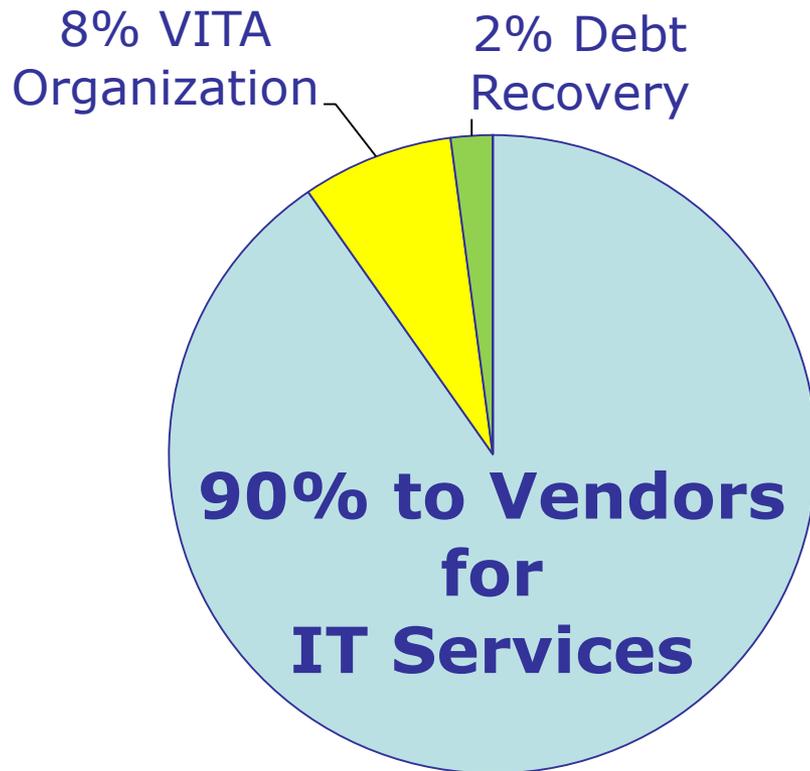


VITA and Technology Innovation

- Initiatives to reduce costs and improve productivity
 - Enterprise projects
 - Comprehensive Information Technology Assessments, cell phone usage audit
 - Solutions to increased productivity
 - Technology upgrades
 - Virginia.gov re-design
 - Governor's Reform Commission



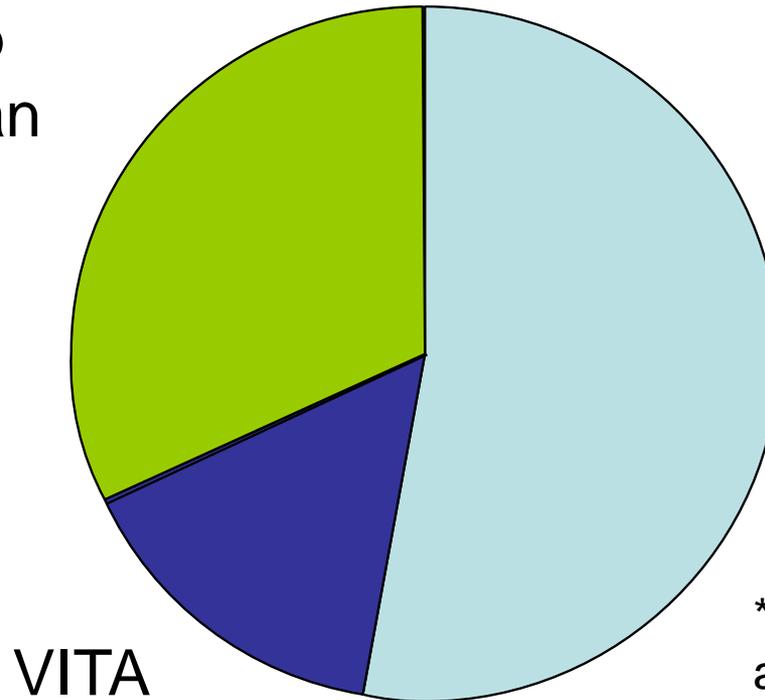
VITA Cost Recovery in FY11



- VITA is primarily an Internal Service Funded (ISF) agency
 - ISFs overseen by JLARC
 - >1% of VITA costs are GF
- 90% of cost results from use of IT by state agencies

Distribution of CoVA IT Workforce

Northrop
Grumman



Executive
Branch *
(excl. higher
education)

VITA

*Agencies are responsible for applications and non-supported services.



VITA – Payments vs. Cost Recovery

The story behind VITA's path toward financial stability

FY	VITA Expenses 90% Vendor payments (\$ millions)	VITA Cost Recovery (\$ millions)	Profit/Loss (\$ millions)
2010	289	257	-32
2011	298	304	6



Components of VITA Cost Recovery

Cost Component	Amount (\$ millions)
Baseline IT services (2005 levels & types)	236
Service Growth & Non-NG telco (Verizon, Sprint)	15
New services since 2005 (wireless, storage, etc)	11
Legacy fees for non-transformed agencies	4
Contractually-required COLA	9
VITA organization costs (down 15% from FY10)	23
VITA Treasury loan payment	6
TOTAL Costs (FY 11)	304*

* Includes \$18 M in local govt. & higher ed. telco



VITA Costs Are Typically 2% of Budgets

Top 3 Secretariats *	FY11 Expenditures	FY11 VITA Invoices	VITA Invoices as % of Expenditures
Health & Human Resources	\$11,444,944,021	\$94,620,395	0.83%
Public Safety	2,585,093,541	51,304,327	1.98
Transportation	4,356,739,370	77,077,875	1.77
	\$18,386,776,932	\$223,002,597	1.21%

Sources: Commonwealth Data Point, VITA

* Top 3 account for 74% of VITA invoices

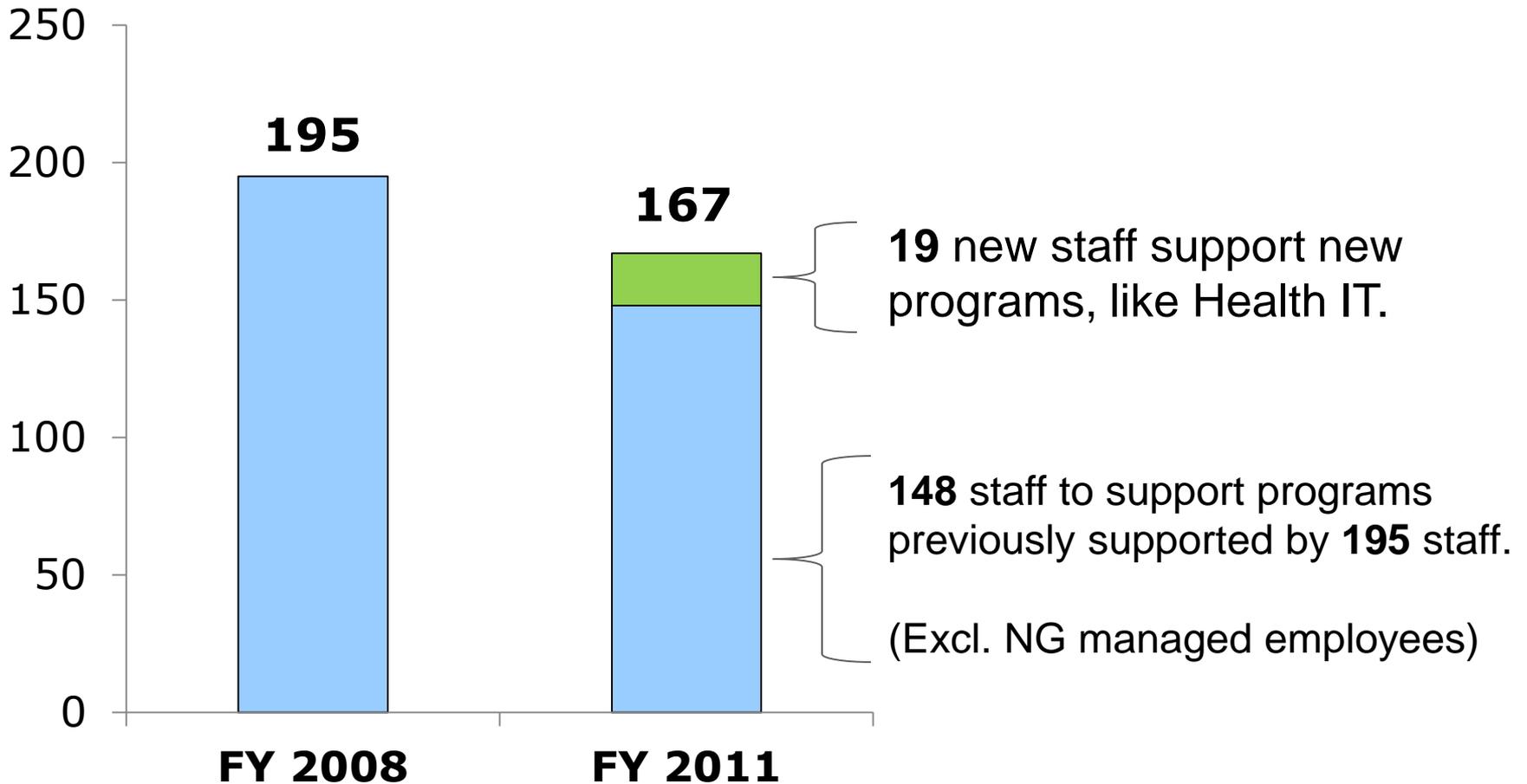


VITA Retained Organization

- 15% cost reduction since June, 2010
 - Primarily due to net staffing reductions
 - Agency personnel & other costs equal \$23 M
- HB 30 contains additional 6% reduction in VITA's costs
- VITA must pay down Treasury loan
 - \$6 M recovered annually through rates over four years
 - Represents 2% of VITA cost recovery



VITA Staff 15% Smaller As Programs Grew





Agency IT Projects contribute to IT spend (Nov 2011)

Categories 1,2,3

51 projects

Value of \$448,153,627

- **Project Initiation Approval**
25 projects - Value of \$338,614,018
- **Investment Business Case Approval**
19 projects - Value of \$72,183,359
- **Identified for Preliminary Planning**
7 projects - Value of \$37,356,250

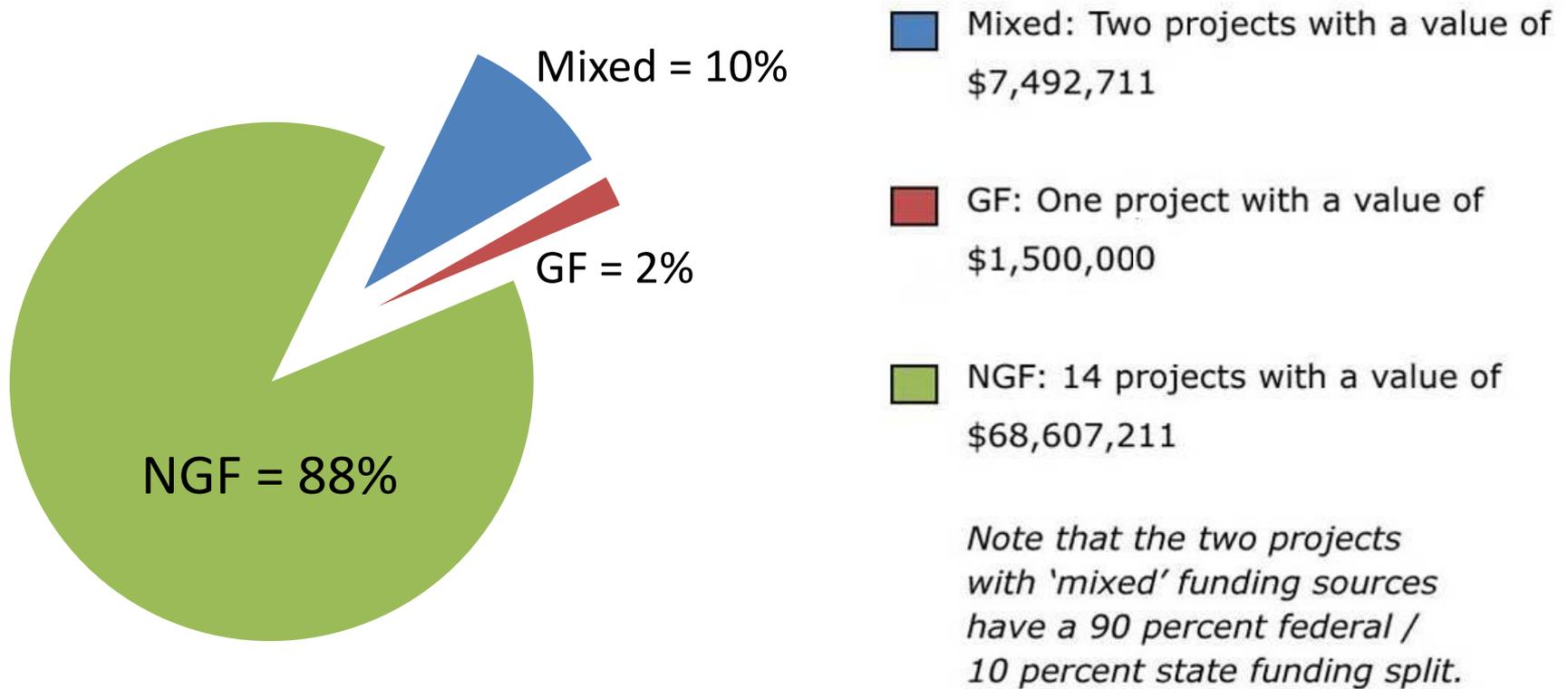
Category 4

153 projects

Value of \$ 71,010,238

- **Approved for Development**
40 projects - Value of \$19,415,093
- **Approved for Planning**
49 projects - Value of \$21,057,093
- **Identified for Preliminary Planning**
64 projects - Value of \$30,537,780

Majority of New IT Projects Are NGF



Source: RTIP Report, Sept.2011



Examples of Active Major IT Projects

Agency – Project Name	Amount
VEC - Unemployment Insurance Modernization	\$58,540,155
VDOT - Cardinal Project (Phase 1)	\$58,337,353
DOC - Phase 2 & 3 Correctional Info. Sys. (CORIS)	\$23,093,458
DSS - Automated Child Care Subsidy Sys.	\$20,364,802
DPB - Performance Budgeting	\$15,000,313
DOE - State Longitudinal Data Sys.	\$13,522,897



Challenges

- IT Security (121M attacks in CY 2011)
- VITA “mythology”
 - IT infrastructure as a fully-managed service, cost recovery
- Customer service
 - Perception vs. reality (work requests, help desk, SLAs)
 - Work requests for custom services can lag
- Evolution of NG relationship
 - Technology innovation, continuous change to NG contract
- Enterprise Apps – new need for program management
- Aging “legacy” applications
 - CARS, PMIS, ADAPT, many others
- VITA Organization



Questions?

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