



# Virginia DMV

## Senate Finance Transportation Subcommittee

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DMV Commissioner  
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# Results

- Collected \$2.3 billion in revenue in FY14 compared to \$2.2 billion in FY 13
  - \$1.8 billion to the Commonwealth Transportation Funds
  - Motor Vehicle Sales Tax \$788.6 million, up 33% due to HB 2313
  - Motor Fuels Tax \$658 million, down 22%, due primarily to HB 2313
- \$223.1 million (NGF) in FY14 expenditures, less than 10% of total collections.
  - People, Facilities, and IT are 80% of total budget

# Trends

- Average price of a new car is \$29,071
  - up 13.7% since 2005
- Average price of a used car is \$7,999
  - up 22% since 2005
- Total taxable titles issued was 1.5 million
  - Unchanged from prior year
  - 15% below the peak in FY 04 and 13% above the bottom in FY 09

# Trends

- Average wholesale price of a gallon of gasoline is down 56% from the Feb 2013 floor in HB 2313
- Total taxable gallons sold was up 2% in FY 14, and up 3.8% so far in FY 15
- Hybrid and electric vehicles registered have increased by 21% since the passage of HB 2313, but still represent less than 2% of all passenger vehicles

# Outlook

- Fuel consumption is being supported by economic growth and low prices. However, improved efficiency/alternatives will limit growth over time.
- Motor vehicle sales are expected to continue moderate growth, increasing 1.6%, this year.
- Driver's license renewal volumes will increase in FY 17 with the resumption of renewals from the transition to an 8-year license.

# Customer Service Centers

- Vital Records
  - Over 82,000 birth certificates
  - Over 17,000 electronic certifications and verifications through EVVE
- E-Z Pass
  - Over 16,000 transponders issued
- DGIF
  - Over 26,000 boat applications
  - Over 14,000 hunting and fishing licenses

# Customer Service Centers

- Military and Veteran support
  - 389 CDLs through Troops to Trucks and over 57,000 Vet IDs
- Securitest and remote testing
- DMV Connect
  - Over 5,000 IDs issued
- Possible Partnerships
  - State Park Passes and Court Fines and Costs

# Customer Convenience

- E-Renewals
  - 2.1 million customers enrolled
- Electronic Pin Issuance
  - 2.8 million issued, 59% of all eligible customers
- Product Tracking for Mail
  - 345,600 notifications sent product mailings

# Customer Convenience

- Website visits
  - 13.5 million, up 7% annually
  - 32% by mobile platforms, vs. 25% last year
  - 3.6 million transactions completed
- Iphone and Android App
  - 72,400 installed

# Upcoming Biennium

- **Introduced Budget**

- Capital Project for Williamsburg (\$1.9 million)
- Additional funding for VITA Mainframe costs (\$1.6 million)

- **Ongoing Initiatives**

- Additional location for northern VA
- DMV Select Program
- Fort Belvoir and Norfolk Naval Base
- HQ Energy Efficiency Project with savings used to offset the cost of the project
- IT Mainframe project, modernize with goal to cut \$7m annual cost in half
- PCI Compliance to ensure DMV Credit Card data remains secure

# Study Updates

- **Transportation Network Companies**
  - DMV's proposed legislation in Senate Transportation Special subcommittee with other alternatives
  - Any proposed solution will have a fiscal impact with cost recovery through a fee structure, like other DMV programs
- **Salvage Vehicles**
- **Non-Conventional Vehicles**

# Contact Info

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